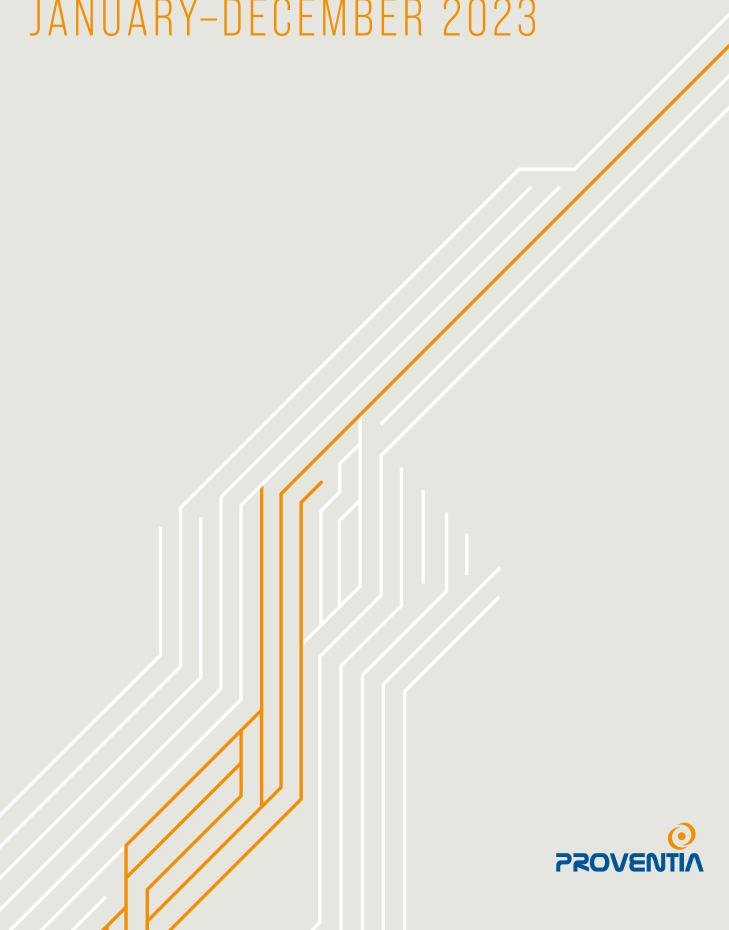
PROVENTIA GROUP CORPORATION'S FINANCIAL STATEMENTS RELEASE JANUARY-DECEMBER 2023



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GROWTH CONTINUED, PROFITABILITY IMPROVED SIGNIFICANTLY

January-December 2023 in brief

- The Group's net sales increased by 5.4% from the previous year to EUR 54.3 (51.5) million.
- The operating profit was EUR 6.1 (1.9) million.
- The operating profit rate was 11.3% (3.7%).
- The result for the period was EUR 4.7 (1.4) million.
- The Group had 198 (196) employees at the end of December. Of these, 136 (149) worked in Finland, 60 (44) in the Czech Republic and 2 (3) in the UK.

The figures in brackets refer to the same period in the previous year.

PRESIDENT AND CEO JARI LOTVONEN:

2023 was a good year for Proventia. Our net sales increased in line with expectations and were EUR 54.3 (51.5) million. The growth was strongly supported by Off-road Machinery Systems and Components, our largest business area. During the year, net sales in this business area grew by as much as 19.5% to EUR 42.6 (35.6) million. The strong final stretch and successful cost control during the final quarter of the year were key factors in achieving the good results. Our operating profit rate was 11.3% (3.7%).

January 2024 marked 30 years since the establishment of Proventia (Finnkatalyt at the time). We have travelled a long and rich journey to reduce emissions. The development of cleaner power has been and remains at the core of our operations. I would like to thank our personnel for a job well done and your commitment to our

common goals. I would also like to thank our customers, suppliers, shareholders and other partners for your excellent cooperation and trust.

Off-road Machinery Systems and Components Emission control, OEM: A record number of new projects

Demand for emission control systems was high in the original equipment manufacturer (OEM) customer segment. During the year, research and development projects entered serial production at our Czech plant, and delivery volumes increased as expected. We also landed new projects from our current customers which adds visibility to our R&D and production for years to come.

The understanding that combustion engines will remain a significant power source in heavy machinery far into the future strengthened during the year. However, they will operate cleaner than before. Renewable carbon-neutral fuels are being developed continuously. In addition, local emissions, including particulate matter and nitrogen oxides, can continue to be reduced efficiently using emission control systems.

The OEM off-road machine market is preparing for the requirements of the future Tier 5 and Stage VI emission regulations, as a result of which we have a record number of negotiations underway for new customers and projects. Our R&D team is actively developing and testing next-generation products for several engine and off-road machine manufacturers.

Emission control, retrofit: Shifting the focus from heavy transport to off-road machinery

For retrofit projects in urban transport, 2023 was a year of low activities. Significant variation in demand from one financial year to the next is typical in this business field. Even though no clean air projects are currently in progress in the world's major cities, new project plans for heavy transport

are in sight, especially outside Europe. If realized, these projects may also generate significant net sales for Proventia.

In contrast, demand for retrofit systems for off-road machines increased in 2023. Modern exhaust aftertreatment systems allow older off-road machines to meet the strict emission regulations of today. Updated emission systems, combined with other refurbishment, enable the resource-smart use of machines until the end of their lifecycle. We believe that, when sustainability thinking becomes the norm in the future, the use of retrofit systems will increase, especially in heavy high-value off-road machines.

Thermal components: We expanded the production of thermal components to the Czech Republic

Our net sales for thermal components increased, driven by the growing emission control business. Insulation for emission control systems and pipe and engine components accounted for a significant part of our net sales. We prepared for growing demand by expanding the production of thermal components to our Czech plant.

Battery packs: Batteries for hybrid and hydrogen fuel cell applications

We continued to develop our battery systems with our partners. We have developed a modular battery system which enables a flexible solution for various hybrid and fuel cell powered off-road machines. Our investments in battery system simulations help our customers in overall machine design. Our customers are already testing our battery systems in a fuel cell powered off-road machine.

Test Solutions

A successful change of strategy

In the Test Solutions business area, 2023 was a year of a strategic change. We decided to focus on the EVA test solutions required in the R&D, testing and quality assurance of batteries.

Focus on the EVA product range has improved the profitability of operations. As an indication of a successful change of strategy, we landed orders of more than EUR 10 million for EVA test solutions during the latter half of the year.

We expect the profitability of the Test Solutions business area to improve further, even though its net sales will be lower in 2024. We are seeking profitable growth from 2025 onwards. In EVA products, we will continue our productive cooperation with Keysight Technologies, the world's leading test equipment supplier

Investments in sustainability and growth

During 2023, we made significant investments in our Czech plant. We invested in a solar panel system which started to generate zero-emission electricity for our plant from the beginning of October. In addition, we invested in a new production line for thermal components which is responding to the growing demand for thermal components along with our production in Oulu.

We continued to develop our sustainability activities and added sustainability elements that are important to us to our strategy. Our customers have given us good feedback in sustainability assessments, and we believe that sustainable business will give us a competitive edge in the future.

We adopted IFRS reporting

We prepared our financial statements for 2023 for the first time in accordance with the International Financial Reporting Standards (IFRS). IFRS reporting supports our growth strategy and makes our financial figures more comparable both nationally and internationally. The transition to the IFRS did not have a significant impact on the profit for the period.

KEY FIGURES

EUR 1,000	2023 (IFRS)	2022 (IFRS)
Net sales	54,296	51,490
Change in net sales, %	5.4%	10.7%
Operating profit	6,134	1,886
Operating profit, %	11.3%	3.7%
Earnings per share (EPS), undiluted	0.29	0.09
Earnings per share (EPS), diluted,	0.27	0.08
Return on equity (ROE), %	20.9%	7.3%
Equity ratio, %	62.9%	55.4%
Return on capital employed (ROCE), %	27.4%	11.8%
Interest-bearing liabilities	660	1,320
Net debt	-10,672	-3,494
Investments	3,321	4,030

The formulae used to calculate the key figures are shown on page 14.

NET SALES

The group's net sales in January–December 2023 stood at EUR 54.3 (51.5) million, showing an increase of 5.4% (10.7%) from the previous year. Net sales of the Off-road Machinery Systems and Components business area increased by 19.5% to EUR 42.6 (35.6) million. The Test Solutions business area's net sales decreased by 26.0%

year-on-year and were EUR 11.7 (15.9) million. The Off-road Machinery Systems and Components business area accounted for 78.4% (69.2%) of total net sales, while the Test Solutions business area made up 21.6% (30.8%).

In January–December, Europe accounted for 92.4% (87.6%) of total net sales.

NET SALES BY BUSINESS AREA

EUR 1,000	2023	2022
Off-road Machinery Systems and Components	42,557	35,623
Test Solutions	11,739	15,867
Total	54,296	51,490

NET SALES BY MARKET AREA

EUR 1,000	2023	2022
Europe	50,138	45,117
Other continents	4,158	6,373
Total	54,296	51,490

PERFORMANCE AND FINANCIAL POSITION

In 2023, the operating profit was EUR 6.1 (1.9) million, representing 11.3% (3.7%) of net sales. The operating result was EUR 4.7 (1.4) million. Undiluted earnings per share were EUR 0.29 (0.09), while diluted earnings per share were EUR 0.27 (0.08).

In 2023, cash flow from operating activities was EUR 11.8 (4.6) million. The group's liquid assets at the end of December 2023 stood at EUR 11.3 (4.8) million. Interest-bearing liabilities totalled EUR 0.7 (1.3) million at the end of the year.

RESEARCH AND DEVELOPMENT

Proventia invests in R&D to secure a competitive product and service range, also in the future. R&D expenses totalled EUR 3.6 (3.4) million, representing 6.7% (6.6%) of the group's net sales. R&D expenses of EUR 1.4 (1.5) million have been capitalised on the balance sheet as development expenses. R&D expenses recognised through profit or loss totalled EUR 2.2 (1.9) million.

PERSONNEL

At the end of December 2023, Proventia had 198 (196) employees. Of these, 136 (149) worked in Finland, 60 (44) in the Czech Republic and 2 (3) in the UK.

IMPLEMENTING THE STRATEGY

At the core of Proventia's strategy is technological excellence, which the company implements through synergies in various areas of application and in the customer base. The company maintains the best expertise in its industry by providing an inspiring and encouraging working environment for the development of top technologies. The company understand the threats and opportunities presented by technological changes. The evolving legislation and the electrifying automotive and off-road machinery industries are offering new business opportunities for Proventia.

In the Off-road Machinery Systems and Components business, the company continued to invest in the R&D and the manufacturing of exhaust aftertreatment systems and thermal insulation components. In emission control products, the company is preparing for the next emission regulations. The company has continued to invest in the development of batteries for hybrid off-road machine applications. In product development, the company has invested in battery system simulation expertise, among other areas.

In Test Solutions, the company focused on product development and quality assurance systems for batteries and hydrogen fuel cells in line with its strategy. In battery solutions, the company continued its close cooperation with Keysight Technologies, a manufacturer of testing equipment.

A comprehensive understanding of customer needs, proactive customer service and positive customer experiences form the basis of Proventia's success. The company monitors customer satisfaction and systematically seeks to improve the customer experience, taking account of business-specific characteristics. Proventia has actively participated in conferences and trade fairs in Europe and the United States.

In line with its manufacturing strategy,
Proventia focuses on the final assembly of products
and acquires components efficiently and
responsibly from subcontractors. If necessary, the
company manufactures critical components and
assemblies independently. The primary goals of its
production are high quality, cost efficiency, delivery
reliability and agile responses to any changes in
customer needs and markets, while addressing the
perspective of sustainability.

Proventia has invested in thermal component production and has introduced a solar power plant at its Czech plant. The company systematically monitors the delivery reliability and quality of its own operations and suppliers and strives to optimise the flow of goods, time management and costs by continuously improving processes.

Growth strategy

Proventia seeks controlled and profitable growth in its business areas, together with current and future customers. Serving an expanding customer base also means a broader geographical presence for Proventia. Proventia turns innovation into new products and services for the needs of the electrifying vehicle and off-road machinery industries. Potential technology and business acquisitions are part of the company's growth strategy.

Proventia has actively developed next-generation emission control solutions for both existing and new engine and off-road machine manufacturers. During 2023, the company began to explore opportunities to establish operations in North America. In Test Solutions, the company has focused on testing cells needed for battery testing and has invested in both existing customers and new customer acquisition in the battery industry.

A good corporate citizen

Proventia complies with good corporate governance based on openness and transparency. The company develops its operations systematically in the long term, taking account of its stakeholders' interests. Proventia's Code of Conduct underlines responsibility and honesty.

During 2023, Proventia prepared a sustainability policy and included sustainability aspects in its strategy.

KEY NEAR-TERM RISKS AND UNCERTAINTIES

At Proventia, risk management follows the ISO 31000 risk management standard. The risks described below are examples and do not represent the full range of near-term risk management.

Risks	Preparedness
Changes in emissions legislation	Changes in international emissions legislation are partly difficult to predict. Proventia actively monitors developments in emissions legislation and engages in continuous discussions with its customers on emission limits and the related technology solutions.
Production interruption because of damage caused by equipment breakdown, fire or extreme weather, for example	Proventia has action plans in place in case of significant equipment failures, damage and extreme weather events.
Cybersecurity risks	Proventia's IT partner takes care of strong information system protection. Proventia seeks to minimise risks related to information security through its information security guidelines and continuous training for its personnel. Proventia carries out tests and assessments to identify cybersecurity risks and ensure appropriate preparedness.
Risks related to the availability of components	Proventia engages in continuous dialogue with its suppliers and actively maintains planning between sales, purchasing and production, in addition to identifying alternative suppliers.

Proventia's business risks are described in more detail in the 2023 financial statements.

SUSTAINABILITY

Proventia's sustainable and responsible ways of working are based on its vision, mission and values. During 2023, the company included various aspects of sustainable development in its strategy.

The company's both business areas support the development of cleaner power with lower emissions, regardless of the technology used to generate the power. Proventia also actively seeks to lower its carbon footprint and thereby help its customers achieve their sustainability goals.

As the innovation leader in its industry, Proventia provides an inspiring and encouraging working environment to promote the development of top technologies. The company enables professional development for its employees and provides them with meaningful career paths.

Proventia abides by law and its Code of Conduct in all its operating environments. Responsibility, openness, honesty and trust are at the core of the company's Code of Conduct, guiding all its operations.

Management of sustainable development

Proventia's Board of Directors and management are committed to promoting sustainable development. The environmental, social, and corporate governance (ESG) steering group discusses the company's sustainable development activities. Its purpose is to obtain information about sustainability, identify development needs, and monitor, guide and develop sustainability as part of the company's daily activities. Members of the ESG steering group are the CEO, CFO, Development Director, Production Director, Quality Manager and Communications Manager.

Proventia's management team discusses matters related to sustainable development as part of business operations and reports them to the Board of Directors.

Sustainability policy

Proventia has prepared a sustainability policy, which the Board of Directors approved in September 2023. Proventia's sustainability policy describes the company's approach to sustainability. The policy addresses aspects related to ethics, the environment, society and good governance, taking account of the expectations and needs of the

company's customers, employees, suppliers, shareholders and other stakeholders.

Commitments

In 2023, Proventia signed the UN Global Compact initiative and is committed to adopting, supporting and applying its ten basic values related to human rights, labour standards, the environment and anti-corruption within its sphere of interest.

In addition to the Global Compact initiative, Proventia complies with the following international declarations and conventions:

- The UN's Universal Declaration of Human Rights
- The UN's Convention on the Rights of the Child
- The UN's Guiding Principles on Business and Human Rights
- The ILO's Fundamental Principles and Rights at Work
- The OECD Guidelines for Multinational Enterprises
- The UN's Sustainable Development Goals

Whistleblowing channel

Proventia introduced a whistleblowing channel at the end of 2023. In addition to our employees, our external stakeholders can anonymously report any suspected misuse or other violations through the channel.

Proventia's sustainable ways of working, sustainability management, operating principles and policies, as well as ESG indicators and performance, are described in more detail in the company's annual report for 2023.

OUTI OOK

Proventia's markets are expected to develop favourably in the Off-road Machinery Systems and Components business. Stricter emission regulations, electrification, hydrogen and renewable fuels support Proventia's long-term strategy and growth. Proventia is actively involved in developing new technologies to reduce the local and carbon dioxide emissions of off-road machines, regardless of the technology used as a power source.

The off-road machinery market is growing, and emission control systems will be applied in an increasing number of engine categories. Fossil fuels will be replaced with renewable fuels and, together with exhaust aftertreatment systems, will enable the use of internal combustion engines even in the future. Proventia invests heavily in its customers and their product development and in increasing production capacity at the Czech plant. Several emission control systems designed for customers will proceed to serial production from 2024 onwards, which will be reflected in higher net sales in the coming years.

With the green transition, the increasing use of hybrid and hydrogen fuel cell applications will grow the need for battery technology in off-road machinery. Proventia will continue to invest in the development of its battery technology suitable for off-road machinery.

In the test solutions market, the need for battery testing and quality assurance continues to grow. Proventia expects the profitability of the Test Solutions business area to improve further, even though its net sales will be lower in 2024 because of the focus on battery products. Proventia is seeking profitable growth in the Test Solutions business from 2025 onwards.

Guidance

Net sales are expected to increase slightly in 2024 from the 2023 level, while the operating profit is expected to remain at the 2023 level. In 2023, net sales were EUR 54.3 million, and the operating profit rate 11.3%.

EVENTS AFTER THE REVIEW PERIOD

After the end of the financial year, Jari Mäntylä has been appointed as Director of the Test Solutions business area.

ACCOUNTING PRINCIPLES

Proventia Group's financial statements have been prepared in accordance with the International Financial Reporting Standards (IFRS). The figures presented have been rounded from exact figures. The financial statements release is unaudited.

CONSOLIDATED INCOME STATEMENT (IFRS)

EUR 1,000	2023	2022
Net sales	54,296	51,490
Other operating income	111	309
Materials and services	-28,591	-31,746
Employee benefit expenses	-10,514	-8,930
Depreciation and impairment	-4,012	-3,733
Other operating expenses	-5,156	-5,505
Operating profit	6,134	1,886
Financial income	250	627
Financial expenses	-707	-754
Profit before taxes	5,678	1,760
Income tax	-1,009	-324
Profit for the period	4,668	1,436
Profit attributable to owners of the parent company	4,668	1,436
Earnings per share calculated on profit attributable to owners of the parent company		
Undiluted earnings per share, EUR	0.29	0.09
Diluted earnings per share were, EUR	0.27	0.08

CONSOLIDATED INCOME STATEMENT

EUR 1,000	2023	2022
Profit for the period	4,668	1,436
Items of other comprehensive income		
Items that may be reclassified to profit or loss at a later date		
Translation differences from foreign units	-13	4
Other items of comprehensive income for the financial year, total	-13	4
Comprehensive income for the financial year	4,655	1,440
Comprehensive income for the financial year attributable to owners of the parent company	4,655	1,440

CONSOLIDATED BALANCE SHEET (IFRS)

EUR 1,000	31.12.2023	31.12.2022
ASSETS		
Non-current assets		
Intangible assets	3,357	3,261
Property, plant and equipment	5,504	5,164
Right-of-use assets	4,175	5,301
Non-current receivables	50	50
Deferred tax assets	285	300
Total non-current assets	13,370	14,076
Current assets		
Inventories	6,829	8,947
Sales receivables	5,900	3,559
Other receivables	869	354
Contract assets	2,212	5,286
Accrued income	780	1,406
Cash and cash equivalents	11,332	4,814
Total current assets	27,923	24,367
TOTAL ASSETS	41,294	38,443

EUR 1,000	31 Dec 2023	31 Dec 2022
SHAREHOLDERS' EQUITY AND LIABILITIES		
Share capital	1,090	1,090
Invested unrestricted equity reserve	7,277	7,015
Translation differences	12	25
Retained earnings	11,513	10,512
Profit for the period	4,668	1,436
Shareholders' equity, total	24,560	20,078
Non-current liabilities		
Financial liabilities	150	660
Lease liabilities	3,076	4,103
Provisions	1,003	964
Total non-current liabilities	4,229	5,727
Current liabilities		
Financial liabilities	510	660
Lease liabilities	1,202	1,252
Contract liabilities	2,230	2,210
Trade payables	4,641	5,708
Other liabilities	1,644	1,053
Deferred income	2,277	1,755
Total current liabilities	12,505	12,638
Total liabilities	16,734	18,365
TOTAL SHAREHOLDERS' EQUITY AND LIABILITIES	41,294	38,443

CONSOLIDATED STATEMENT OF CHANGES IN EQUITY (IFRS)

Invested unrestricted

EUR 1,000	Share capital	equity reserve	Translation differences	Retained earnings	Shareholders' equity, total
Shareholders' equity, 1 Jan 2023	1,090	7,015	25	11,948	20,078
Profit for the period				4,668	4,668
Translation differences			-13		-13
Total items of comprehensive income for the financial year after taxes	0	0	-13	4,668	4,655
Share issue		262			262
Share-based payments				46	46
Dividend				-481	-481
Transactions with owners	0	262	0	-435	-173
Shareholders' equity, 31 Dec 2023	1,090	7,277	12	16,181	24,560

Invested

EUR 1,000	Share capital	unrestricted equity reserve	Translation differences	Retained earnings	Shareholders' equity, total
Shareholders' equity, 1 Jan 2022	1,090	6,763	21	11,432	19,306
Profit for the period				1,436	1,436
Translation differences			4		4
Total items of comprehensive income for the financial year after taxes	0	0	4	1,436	1,440
Share issue		252			252
Share-based payments				35	35
Dividend				-955	-955
Transactions with owners	0	252	0	-921	-668
Shareholders' equity, 31 Dec 2022	1,090	7,015	25	11,948	20,078

CONSOLIDATED CASH FLOW STATEMENT (IFRS)

EUR 1,000	2023	2022
Cash flow from operating activities		
Profit for the period	4,668	1,436
Adjustments		
Depreciation and impairment	4,012	3,733
Financial income and expenses	457	126
Income tax	1,009	324
Other adjustment items	72	115
Changes in working capital		
Increase/decrease in trade and other receivables	879	865
Increase/decrease in inventories	2,117	-2,222
Increase/decrease in trade and other payables	-589	1,052
Interest and other financial expenses paid	-703	-754
Interest received	215	601
Income taxes paid	-368	-639
Cash flow from operating activities	11,769	4,637
Cash flow from investing activities		
Investments in tangible and intangible assets	-3,321	-4,030
Dividends received from investments	26	26
Cash flow from investing activities	-3,295	-4,004
Cash flow from financing activities		
Repayment of financial liabilities	-660	-757
Payments based on lease liabilities	-1,077	-613
Dividend	-481	-955
Share issue	262	252
Cash flow from financing activities	-1,956	-2,073
Changes in cash and cash equivalents, increase (+)/decrease (-)	6 518	-1440
Cash and cash equivalents 1 Jan	4,814	6,254
Cash and cash equivalents 31 Dec	11,332	4,814
OTHER ADJUSTMENT ITEMS IN CASH FLOW STATEMENT		
EUR 1,000	2023	2022
Change in translation differences	-13	4
Share-based payments	46	35
Change in provisions	39	76

KEY FIGURE CALCULATION FORMULAS

Key figure	Definition		Purpose of use	
Operating profit, % Operating profit as a percentage of net sales.		The operating profit rate is an indicator of the group's performance.		
	(profit before taxes + income taxes)	- 100		
Return on equity (ROE), %	Average shareholders' equity during the period	- ×100		
	Shareholders' equity	- 100	Return on equity, equity ratio, return on	
Equity ratio, %	(balance sheet total – contract liabilities)	- ×100	capital employed, interest-bearing liabilities and net debt are indicators of the	
	(profit before taxes + financing costs)	- ×100	group's ability to acquire funding and clea its debts, and they also illustrate the level	
Return on capital employed (ROCE), %	(average shareholders' equity during the period + average interest-bearing liabilities during the period)	*100	of risks associated with funding and help to monitor the level of capital used in the group's business activities.	
Interest-bearing liabilities	Total long-term and short-term loans from financial institutions.			
Net debt	Interest-bearing liabilities – cash and cash equivalents			
Investments	Investments in tangible and intangible assets in accordance with the cash flow statement.		Investments represent the cash flow required for the company's investments.	



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